



# **Tourist / Military Delivery Plan**

Prices / Information / 1971-1972



## CAR PRICES (A)

Model	Transmission	Price
142	Standard	\$2995
142	Automatic	3160
142E	Standard	3195
142E	Overdrive	3360
142E	Automatic	3360
144	Standard	3095
144	Automatic	3260
144E	Standard	3295
144E	Automatic	3460
145	Standard	3320

Model	Transmission	Price
145	Automatic	3485
145E	Standard	3520
145E	Automatic	3685
164E	Overdrive	4120
164E	Automatic	4120
1800E	Overdrive	4245
1800E	Automatic	4245
1800ES	Overdrive	4515
1800ES	Automatic	4515

### NOTES:

1. "E" denotes fuel injection. Only "E" models can be registered in California.
2. All cars listed are U.S.A. specification models and fully meet or exceed all federal safety requirements and exhaust emission controls.
3. Prices for overseas specification models available upon request.

## ACCESSORIES (B)

ACCESSORY	142/E	144/E	145/E	164E	1800E/S	PRICE
Air Conditioning	X	X	X	X	X	\$450
AM/FM Radio	X	X	X	X	X	145
Am/FM Stereo Radio	X	X	X	X	X	185
GT Instrument Panel	X	X	X	X		100
GT Steering Wheel	X	X	X	X		35

NOTE: These are the only accessories available for ordering with a car. Other accessories can be ordered directly from the delivery agent.

## EUROPEAN INSURANCE (C)

Models \ Months	Months											
	1	2	3	4	5	6	7	8	9	10	11	12
140 Series	60	70	95	120	145	170	195	215	230	250	265	275
164E/1800	80	100	120	145	175	200	230	250	275	300	325	345

NOTE: For any Norwegian delivery add \$85.

## MILITARY DELIVERY

If a delivery is to be made in a country other than where the customer is stationed, the procedure is exactly the same as that of a tourist delivery. This is also true of a car which is shipped directly to the U.S.A. from the factory and the delivery is made in the U.S.A.

If a delivery is to be made in the country where the customer is stationed, the car will neither be insured nor registered. It will be shipped "in bond" to the delivery agent and it is the customer's responsibility to arrange for insurance and registration with the delivery agent's assistance.

Additional information is available from any authorized Volvo dealer.

**DELIVERY POINTS, CHARGES AND ORDERING TIME (D)**

	<b>DELIVERY POINT</b>	<b>CHARGE</b>	<b>ORDER TIME (Weeks)</b>
A	Amsterdam	\$85	7
	Brussels	85	8
	Copenhagen	75	7
	Dietzenbach (Frankfurt)	110	8
	Geneva	165	11
	Gothenburg (Factory)	FREE	5
	Helsinki	100	9
	Lisbon	200	13
	London	70	8
	Luxembourg	160	9
	Munich (5)	135	9
	Oslo	75	7
	Paris	110	8
	Stockholm	60	7
	Vienna	185	11
Zurich	135	9	
B	Tel-Aviv	260	12
C	Newark, Baltimore, Portsmouth	FREE	8-11
	Chicago, Milwaukee (6)	235	11-13
	Jacksonville, Houston,	125	11-13
	Los Angeles, San Francisco, Portland, Seattle	100	11-13

**NOTES:**

- Ordering times are for U.S.A. specifications only. Add 5 weeks for overseas specification models. These are normal ordering times and are subject to change.
- Section A are regular European delivery points for which cars will be insured and registered. Charges and ordering times for other cities and countries supplied upon request.
- In Tel-Aviv (Section B) the delivery agent will clear the car through customs and prepare for delivery. It is the customer's responsibility to arrange for insurance and registration.
- Section C are U.S.A. ports of entry. Customs clearance, insurance and registration is the customer's responsibility.
- Munich becomes a regular delivery point on January 2, 1972.
- See Volvo Home Shipment Program for alternate charges for Chicago and Minneapolis.



### VOLVO HOME SHIPMENT PROGRAM (E)

TO \ FROM		Gothenburg (factory)	Copenhagen Helsinki Oslo Stockholm	Amsterdam Rotterdam	Antwerp	Bremen Bremerhaven Hamburg	London	
		A						
	Newark, Baltimore Portsmouth	FREE	\$ 95	\$160	\$160	\$160	\$195	
	Halifax	FREE	95					
	Los Angeles, Vancouver San Francisco, Seattle	100	195	305	305	305	355	
	Portland	100	195					
	Jacksonville Houston	125	220	225	225	225	275	
	Montreal Toronto	220	315	170	150	190	195	
	Chicago Detroit	235	330	215	195	235	245	
B								
	Chicago	150	245	310	310	310	345	
	Minneapolis	190	285	350	350	350	385	
C								
	Brussels	20	Le Havre	45	Marseille	105	Rome	200
	Cologne	25	Lisbon	200	Munich	50	Sindelfingen	50
	Frankfurt	40	Luxembourg	250	Nice	105	Vienna	125
	Geneva	100	Madrid	290	Paris	50	Zurich	100

Section A: All shipments by boat. Note that sailings to Montreal, Toronto and the Great Lakes are irregular and that the Great Lakes are closed from approximately October 15-April 15.

Section B: Shipment by boat to Baltimore and inland by rail. These rates are approximate being subject to variation according to model. The rates are inclusive of port clearance service but do not include duty. A deposit of \$350 must be given to the customs broker before a car can be cleared and forwarded. VHSP marine insurance coverage expires after discharge at the port and Volvo's responsibility ceases. The inland transporter assumes responsibility thereafter.

Section C: Additional drop-off points. These rates should be added to the Antwerp rate in Section A.

NOTE: All rates are inclusive of car preparation, documentation, European port and handling charges; under deck storage and marine insurance. Excluding Section B, they do not include any U.S.A. port and handling charges.



## DUTY (F)

The current rate of duty is 10% of customs appraised valuation at the time of a car's importation. The actual amount of duty to be paid can be safely and accurately estimated at 7% of the total price of the car.

**Military:** Military personnel stationed overseas are duty-exempt only if they have been assigned overseas for more than 140 days and were in possession of their car prior to its importation into the U.S.A.

## U.S.A. PORT CLEARANCE SERVICE

Complete port clearance service is offered in 5 major ports. The service includes all documentary preparation, marine survey, customs clearance, removal from pier and preparation for the road. The service charge also includes payment of mandatory port charges but does not include the amount of duty.

Newark	\$45
Baltimore	60
Houston	80
*Los Angeles	70-90
*San Francisco	80-100

\*The charge varies depending upon model.

## MANDATORY U.S.A. PORT CHARGES (G)

Most ports have mandatory port, terminal, wharfage, handling, etc. charges. The following are average charges and are subject to change and variation depending upon model.

Newark	None	Houston	\$13	San Francisco	\$33
Baltimore	\$10	Chicago	5	Portland	33
Portsmouth	13	Los Angeles	33	Seattle	33
Jacksonville	8				

## FEDERAL EXCISE TAX (H)

Virtually any car individually imported into the U.S. is subject to the federal excise tax so long as this tax is applicable. The tax is 7% and is applied to the dutiable value of the car plus shipment to the U.S. plus duty plus port clearance charges. To estimate the amount of excise tax to be paid use 8% of the total price of the car.

## EUROPEAN RENTAL (J)

While Volvo does not offer a rental program Volvos are available for rent in Europe. Shown below are approximate rental costs of a Volvo 144 or comparable car in order that a comparison can be made between the cost of a rental with the cost of actual purchase.

		UNLIMITED MILEAGE (PER WEEK)						
Per Day	Per Km	2	3	4	6	8	10	Added Week
\$6.50	8½¢	\$295	\$395	\$480	\$595	\$695	\$785	\$75



**COST COMPUTER**

		VOLVO CAR COST	ADDED DELIVERY COST	TOTAL COST	CAR COST	ADDED DELIVERY COST	TOTAL COST
<b>A</b>	Price						
<b>B</b>	Accessories						
	Predelivery Service	FREE					
	TOTAL CAR COST						
	Mandatory Service Inspections		FREE				
<b>C</b>	European Insurance: No. Mos.						
<b>D</b>	Delivery Charge To:						
<b>E</b>	Shipment From:                      To:						
	European Port Charges**		FREE				
	Marine Insurance **		FREE				
	Registration/Documents *		FREE				
<b>F</b>	Duty						
<b>G</b>	U.S.A. Port Charges						
<b>H</b>	Federal Excise Tax						
	TOTAL ADDED DELIVERY COST						
	TOTAL COST						
	U.S.A. List Price & Accessories						
<b>J</b>	European Rental Cost						
	TOTAL SAVINGS						

\*Delivery in Europe only

\*\*Free only when Volvo Home Shipment Program used

Note: All prices, charges, rates, etc. shown in this folder are subject to change without prior notification.